LAN WAN
Enterprise
IT Solutions

PROPOSAL FOR

INFORMATION TECHNOLOGY
MANAGED SERVICES PROVIDER (MSP)
AND CYBERSECURITY SERVICES

1939 MIDWAY CITY SANITARY DISTRICT 2024
CELEBRATING 85 YEARS

www.lanwane.com
17500 Red Hill Ave., Ste. 120, Irvine CA
(844) Lan-Wan-E
info@lanwane.com

LAN WAN Enterprise IT Solutions

Date: 10/1/2024
Midway City Sanitary District
14451 Cedarwood Street
Westminster, CA 92683

Attn: Robert Housley
General Manager

Dear Mr. Housley,

LAN WAN Enterprise, Inc. is pleased to submit our proposal in response to the Midway City Sanitary District's Request for Information Technology Managed Services. As an SBA-certified Woman-Owned Small Business with over 22 years of experience working with local government agencies, we bring a wealth of expertise to this engagement.

Our team of highly skilled Project Managers, Network Engineers, Certified Ethical Hackers, and IT Specialists is well-equipped to design, implement, and maintain comprehensive network solutions tailored to the specific needs of the Midway City Sanitary District. With a proven track record of successfully partnering with various local government agencies and law enforcement agencies, we ensure full compliance with all relevant regulations and standards. As your trusted IT consultants, we offer not only continuity and a deep understanding of your current infrastructure but also a commitment to enhancing both efficiency and security.

We are eager to further discuss how LAN WAN Enterprise can support and advance the Midway City Sanitary District's IT and network infrastructure, confidently transforming your technology and future-proofing your operations.

Rami Dababneh
Executive Vice President

www.lanwane.com
17500 Red Hill Ave., Ste. 120, Irvine CA
(844) Lan-Wan-E
info@lanwane.com

LAN WAN Enterprise IT Solutions

TABLE OF CONTENTS

1 Proposal Summary....1
1.1 Comprehensive IT Support....1
1.2 Experienced Team with Proven Expertise....2
1.3 Security and Compliance Focus....2
1.4 Tailored IT Solutions....2
1.5 Scalable Solutions and transparent pricing....3
1.6 Point of Contacts....3

2-Profile of Proposing Firm....4
2.1 Firm Size and Organizational Structure....4
2.2 Organizational Chart....5
2.3 Subcontracting....6

3 - Qualifications of the Firm....7
3.1 Qualification and previous experience on similar or related projects....7
3.1.1 Clients we Serve in 2024....9
3.2 Experience with Local Governments....9
3.3 Advanced Municipal and Law Enforcement Projects....10
3.4 California Multiple Award Schedule (CMAS)....12
3.5 Application Support....13
3.6 Contractors State License Board....13

4.0 – Service Plan....19
4.1 Service Plan for Transition to Full Operation by Dec 31st....20

5.0 Staffing Plan....22
6.0 Proposed Innovations....23
6.1 Swiss Cheese Model....28
7.0 Cost Proposal....29
8.0 Understanding of Requirements....35
9.0. Questions and Clarifications on the RFP....36
10.0 Professional Services Agreement....36
11.0 Insurance....36

Exhibits:
Exhibit A - Service Level Agreement....37
Exhibit B - CLETS Certificates....38
Exhibit C CMAS Certificate....40
Exhibit D State Contractor License C7\C10....45
Exhibit E Statement of Information....46
Exhibit F References....47

1-Proposal Summary

LAN WAN Enterprise IT Solutions is pleased to present our proposal to provide comprehensive IT Managed Services to the Midway City Sanitary District. With a proven track record of supporting public sector organizations such as municipalities and law enforcement agencies since 2006, we bring a wealth of experience and expertise to ensure that the City's IT infrastructure is strong, secure, and future-ready. Our approach is tailored to the Midway City Sanitary District's specific requirements, ensuring a smooth transition to enhanced IT services while maintaining cost efficiency and high service standards.

Key Highlights of Our Proposal:

1.1 Comprehensive IT Support:

1. **24/7 Support Services**: We provide around-the-clock support to ensure that IT issues are addressed promptly, minimizing downtime and ensuring continuous operation of the City's essential services. Our Help Desk is staffed by certified professionals who are adept at managing the specific challenges faced by municipal IT environments.
2. **On-Site and Remote Support:** Our proposal includes both on-site support, with a dedicated technician available as needed, and remote support to ensure flexibility and responsiveness. This hybrid support model is designed to address both routine and emergency IT needs effectively

1.2 Experienced Team with Proven Expertise

- **Certified IT Professionals:** Our team is comprised of highly skilled and certified IT professionals with extensive experience managing complex IT environments similar to the Midway City Sanitary District. with over 400 IT Certificates, our staff is certified in Microsoft, Cisco, and other leading technologies, so the City's IT systems are in good hands.
- **Certified Ethical Hackers:** Our team proudly includes full time **Certified Ethical Hackers**, certified by EC-Council, an organization recognized by the **Department of Defense**. These experts specialize in identifying and mitigating security threats, providing advanced protection for the City's network.

- **Proven Public Sector Experience:** LAN WAN Enterprise IT Solutions has a successful track record of working with several public sector clients such as government agencies, police departments for over 18 years . Our in-depth understanding of the regulatory and operational requirements of public sector IT environments enables us to provide solutions that are both compliant and highly functional.
- **DOJ CLETS Certified and Live Scanned:** All members of our team are DOJ CLETS certified and have undergone Live Scan fingerprinting. This certification ensures that our staff meets the highest standards for security and compliance, particularly in handling sensitive data and working within secure environments.

1.3 Security and Compliance Focus

- **Enhanced Network Security**: We prioritize proactive network security measures such as regular vulnerability assessments, intrusion detection, and adherence to industry standards like NIST . Our collaboration with leading security providers ensures that the City's data and systems are safe from evolving cyber threats.
- **Disaster Recovery and Business Continuity:** Our disaster recovery solutions are intended to keep the City's IT systems resilient and recoverable in the event of a disruption. We use best-in-class backup solutions that include immutable backups and offsite replication to reduce data loss and downtime.

1.4 Tailored IT Solutions

- **Strategic IT Planning:** We provide strategic planning services to help the Midway City Sanitary District align its IT investments with its long-term objectives. Our team will collaborate closely with City leadership to identify opportunities for technological advancements that improve service delivery and operational efficiency.
- **Customized Service Delivery:** Recognizing that each department in your agency has unique IT requirements, we tailor our services to meet these specific needs. From mission-critical public safety applications to day-to-day desktop support, our approach is both comprehensive and adaptable.

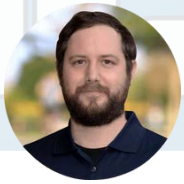
1.5 Scalable Solutions and transparent pricing:

- **Transparent Pricing**: We believe in transparency and have detailed all costs associated with our services to ensure there are n**o hidden fees** or unexpected charges.
- **Scalable Solutions:** Our IT services are scalable, allowing the City to adjust service levels as needed while maintaining quality and performance. This flexibility allows the City to effectively manage its IT budget while still receiving the highest level of service.

1.6 Point of Contacts

Rami Dababneh - Executive VP
Cell (714) 393-2264
Ramid@lanwane.com

Dave Miller - Account Manager
Cell (949) 526-6118
Davem@lanwane.com



Jesse Rich -Certified Ethical Hacker
Cell (714) 788-9154
Jesser@lanwane.com

Finally, LAN WAN Enterprise IT Solutions is confident in its ability to provide exceptional IT Managed Services to the Midway City Sanitary District. Our proposal is intended to provide the City with a dependable, secure, and forward-thinking IT environment that supports its mission to provide excellent public services. We look forward to collaborating with the Midway City Sanitary District and contributing to its continued success.

2-Profile of Proposing Firm

2.1 Firm Size and Organizational Structure:

LAN WAN Enterprise IT Solutions, founded in 2002 and headquartered in Irvine, California, is a leading provider of comprehensive IT services with a strong focus on supporting public sector clients. With over 22 years of experience, we have grown into a well-established firm with a team of 22 dedicated employees. Our organizational structure is designed to ensure both local presence and strategic oversight, enabling us to deliver tailored IT solutions effectively and efficiently. Our team includes certified professionals with expertise in areas such as network engineering, cybersecurity, project management, wireless solutions, and IT infrastructure support. We provide both on-site and remote support to our clients, ensuring a high level of service availability and responsiveness. At LAN WAN Enterprise, we pride ourselves on being your **one-stop IT solutions provider** for all your technology needs. This isn't just a statement; it's a commitment we live by. We've taken this commitment further by securing our C7 Low Voltage many years ago and C10 Electrical Contractor license in 2024, enabling us to execute large-scale projects with precision. For instance, our implementation of partial citywide WiFi for the City of Huntington Park showcases our ability to deliver comprehensive IT solutions, from network infrastructure to outdoor installations, ensuring seamless connectivity and superior service

2.2 LAN WAN Enterprise Organizational Chart

2.3 Subcontracting

We want to emphasize that LAN WAN Enterprise does not, and will never, subcontract any of our core IT services. Our commitment to quality and accountability drives us to handle all IT services in-house, ensuring that our clients receive the highest level of expertise and consistency. If subcontracting is ever necessary, it would only be for larger low or high voltage projects that are part of a broader IT initiative. In such cases, any subcontracted work would be handled by firms that meet our rigorous standards, and we would maintain oversight to ensure seamless integration and quality delivery.

3 – Qualifications of the Firm

3.1 Qualification and previous experience on similar or related projects

LAN WAN Enterprise has been a trusted provider of comprehensive technology solutions in Southern California since 2002, specializing in delivering reliable and professional IT services. We have a strong track record of partnering with local government agencies, offering customized IT solutions tailored to meet the specific needs of public sector operations.

Our strengths include:

- **Proven Track Record:** We have maintained Local government contracts since 2006, **which are still active today**. This long-standing relationship is a testament to the high quality of our services and the consistency of our deliverables.
- **Unmatched Security:** We proudly employ full-time, in-house Certified Ethical Hackers, ensuring our security systems have the longest continuous operational history in the field.
- **Expert Team:** Our professionals are highly trained across all IT disciplines.
- **Certified and Secure:** All team members are DOJ CLETS certified and have undergone Live Scan background checks.
- **Rapid Response:** We never talk in terms of days—our response times are measured in minutes or just a few hours, ensuring your IT needs are addressed promptly.
- **Client Collaboration:** Communication with key stakeholders is essential. We recommend monthly IT Committee meetings with City department heads to better understand key challenges and improvements. These meetings also facilitate ongoing improvement, effective planning, and foresight into future projects.
- **Innovative Solutions:** Thanks to the advanced solutions we provide, we proudly state that none of our accounts have experienced a cyber threat or ransomware attack.

At LAN WAN Enterprise, we are committed to exceeding client expectations, continuously pushing the boundaries of innovation and excellence in IT services. Our dedication to excellence has established us as a reliable partner and industry leader in IT services, making us a dependable choice for government organizations and enterprises alike.

For over two decades, LANWAN has been dedicated to delivering top-tier technical consultation and enhancement strategies to a diverse clientele, including local governments and law enforcement agencies. As a Microsoft Gold Partner, Motorola MSI (Motorola Solutions, Inc.) Partner, Cisco Partner, Citrix Solution Advisor, VEEAM and many others our credentials speak to our commitment to excellence and industry leadership.

Clients we serve in 2024 - Public

previous client

previous client

www.lanwane.com

17500 Red Hill Ave., Ste. 120, Irvine CA

(844) Lan-Wan-E

info@lanwane.com

Clients we serve in 2024 - SMB

PATHNOSTICS®
MOVING CARE FORWARD

myPlace Health

Westlake PRODUCE COMPANY

Habitat for Humanity®

LIVINGWATERS
INSPIRING | EQUIPPING | FULFILLING

DavisFarr
CERTIFIED PUBLIC ACCOUNTANTS

DatCard

DLJ PRODUCE

BURNETT
FINE FOODS

PACWEST
SECURITY SERVICES
Committed to Excellence in Service

NEWTON
HEAT TREATING CO. INC.
Aluminum Specialists

3.2 Experience with Local Governments

We have significant experience supporting local government agencies, including city halls, police departments and other agencies. Our clientele is primarily based in Southern California, where we offer both remote and on-site technical support to meet their diverse needs.

Client Name	Managed Service Agreement	Timeline	Details
City of Bell Gardens & Police Department	• 2 Onsite support – 80 hours\week • Virtual CIO Budgeting and planning. • Round-the-Clock Help Desk Support • Continuous Monitoring with 24/7/365 NOC and SOC • Cybersecurity Services and Audits • 24/7/365 System and Network Management • Asset Tracking and Management • Comprehensive Documentation Management	June 2006 – Present	**Size~**: 300 users
City of Huntington Park & Police Department	• 2 Onsite support – 80 hours\week • Virtual CIO Budgeting and planning • Round-the-Clock Help Desk Support • Continuous Monitoring with 24/7/365 NOC and SOC • Cybersecurity Services and Audits • 24/7/365 System and Network Management • Asset Tracking and Management • Comprehensive Documentation Management	Aug 2014 - Present	**Size~**: 300 users
City of Adelanto	• 2 Onsite support – 80 hours\week • Virtual CIO Budgeting and planning • Round-the-Clock Help Desk Support • Continuous Monitoring with 24/7/365 NOC and SOC • Cybersecurity Services and Audits • 24/7/365 System and Network Management • Asset Tracking and Management • Comprehensive Documentation Management	April 2018 - Present	**Size~**: 200 users
City of Yucaipa	• 1 Onsite senior engineer - 16 hours\week • support for the existing IT Dept.	Sep 2021- Present	**Size~**: 200
City of San Gabriel	• Provide on-call network consulting • Support daily IT operations • Assist in major projects	Mar 2021-Present	**Size~**: 220
City of Cypress	• Provide on-call network consulting • Support daily IT operations • Assist in major projects • Develop and implement Technology Master Plan	Aug 2024 - Present	Size ~: 150 users

3.3 Advanced Municipal and Law Enforcement Projects

local government agencies and law enforcement agencies trust us for advanced project solutions, backed by decades of combined expertise. Our proven track record makes us the go-to partner for complex initiatives. Here are some key projects LAN WAN Enterprise has completed in recent years:

Client Name	Managed Service Agreement	Timeline	Completion
City of Huntington Park	**Free public WiFi for 12,000 residents** • Partial City-Wide Free Public WiFi (0.5 Sq Miles) • Mesh Network of over 300 poles • Closing the Digital Divide • Coverage for Lowest income community in the city • Serving 12,000 residents • Round-the-Clock Help Desk Support Spanish and English • 24/7 Network Monitoring • Solutions is scabale for Smart City IOT devices	June 2023-April 2024	**100%**
City of Adenalto	**Cyber & Physical Security Transformation for Water and Sewer Systems** • Installed advanced military-grade cameras and License Plate Readers. • Implement AI Analytics and Facial Recognition technology • Strengthened cyber defenses with network segmentation and encryption. • 8 sites are connected back to the data Center • 65 Cameras and License plate readers installed across all sites	Jan 2024 - Present	**85%**
City of Lynwood	**Indoor\Outdoor free WiFi in Parks** • Implement the newest WiFi 7 for lynwood parks • Enhances digital inclusion and access • Lynwood Park as potential citywide WiFi hub	May 2024 - Aug 2024	**100%**
City of Bell Gardens	**Zero Downtime Fault Tolerance** •Implemented zero downtime, full fault tolerance solutions. • Established identical data centers for disaster recovery. •Deployed active-active configuration for continuous operations. •Ensured seamless application performance for Bell Gardens.	2022	**100%**

Client Name	Managed Service Agreement	Timeline	Completion
City of San Gabriel	**Comprehensive CIS CSCv8 Security Assessment and Enhancement** • Conducted comprehensive CIS CSCv8 security assessment. • Identified and mitigated critical security vulnerabilities. • Enhanced compliance with industry-standard cybersecurity controls. • Provided tailored recommendations for improved security posture.	2023	**100%**
City of huntington park	**Comprehensive Cybersecurity Enhancement: Resilient Site Replication for City and Police IT Systems** • Implement ransomware protection measures, including offsite backups • Establish site replication for City Data Center and Police Department • Migrate emails to Office 365 Cloud for enhanced security • Enable failover and failback operations for disaster recovery • Introduce two-factor authentication (2FA) for secure network access	2022	**100%**
Riverside Sheriff Department	**Upgrade 911 Dispatch centers for 13 Police Departments in various cities**	March 2024- June 2024	**100%**
Los Angeles Police Department	**Upgraded 911 dispatch consoles at both primary dispatch centers.**	Sep 2021- Present	**80%**
Orange County Sheriff Department	**Upgrade 7 simulcast RF sites for OC Sheriff police radio networks**	July 2024 - Present	**90%**
LAX Airpot	**Upgraded 911 dispatch consoles at all dispatch locations.**	Nov 2023 - Feb 2024	**100%**

3.4 California Multiple Award Schedule (CMAS):

LAN WAN Enterprise holds several California Multiple Award Schedule (CMAS) agreements with the State of California, positioning itself as a trusted supplier for IT consultations, professional services, security, and wireless solutions. These agreements allow LAN WAN Enterprise to offer competitively assessed and pre-negotiated products and services to California state and local government agencies. The CMAS program streamlines procurement, ensuring that agencies receive fair and reasonable pricing while adhering to California procurement codes and policies. This relationship underscores LAN WAN Enterprise's commitment to providing top-notch services with the highest level of contractual protection.

According to the 2022 data, California state agencies alone procured over $350 million in goods and services through the CMAS program, highlighting the significant role these agreements play in supporting government operations. LAN WAN Enterprise is proud to be a part of this initiative, offering a consultative approach that covers all aspects of a project, from assessment and design to integration and installation. The company's expertise spans a broad array of industries, with a particular focus on government, corporate, and healthcare markets, ensuring comprehensive support for clients from conceptual planning to ongoing service.

local government agencies and various public institutions, including cities, counties, districts, K-12 schools, community colleges, and California State University and University of California systems, can take advantage of these CMAS agreements without limitation. This allows them to access the same high-quality services and products available to state agencies, enabling them to enhance their operations efficiently and effectively. With built-in compliance to California public codes and the flexibility to tailor orders, LAN WAN Enterprise provides a robust solution for entities looking to leverage CMAS for their IT and security needs.

3.5 Application Support

Our team has supported a variety of applications for law enforcement, including but not limited to

- Tyler Eden,Tyler MUNIS ERP (on premise) , Tyler New World, Springbrook, Central Square, SCADA Water Management
- Laserfiche, HDL Business License, HDL Property Tax, ARCGIS.
- DUO 2FA, SOPHOS, Microsoft Office 365, Cisco AnyConnect VPN, Foxit, Star2Star, Adobe Pro, Veeam, N-able, VMware ESXi, Apple Business Manager,
- FuelView, Acadle, Transcendent, Minecraft Education, RTARfleet, Venus 1500, Business License SDI, Immutable Backup Deployment, VPN Site to Site, Cisco Umbrell
- Barracuda Email Filtering, Cloud Backup, SDWAN, Sophos EDR, MDR, XDR

Our team has supported a variety of applications for law enforcement, including but not limited to:

- Netmotion, Veripic, Office 365, Intime, Blue Check, Cal-Photo, Camera System
- WebiPlex DocuPeak, NCIC Jail Calls, RMS, VisionCAD, 911 Recording System, Veritone
- Coplink - Crimetracer, ALPR, Motorola PTT, Fleet Management, Clear Thomson • Duo, PCD, Clew, Spillman Flex, Motorola Solutions CAD, Motorola Avigilion Cameras

3.6 Contractors State License Board

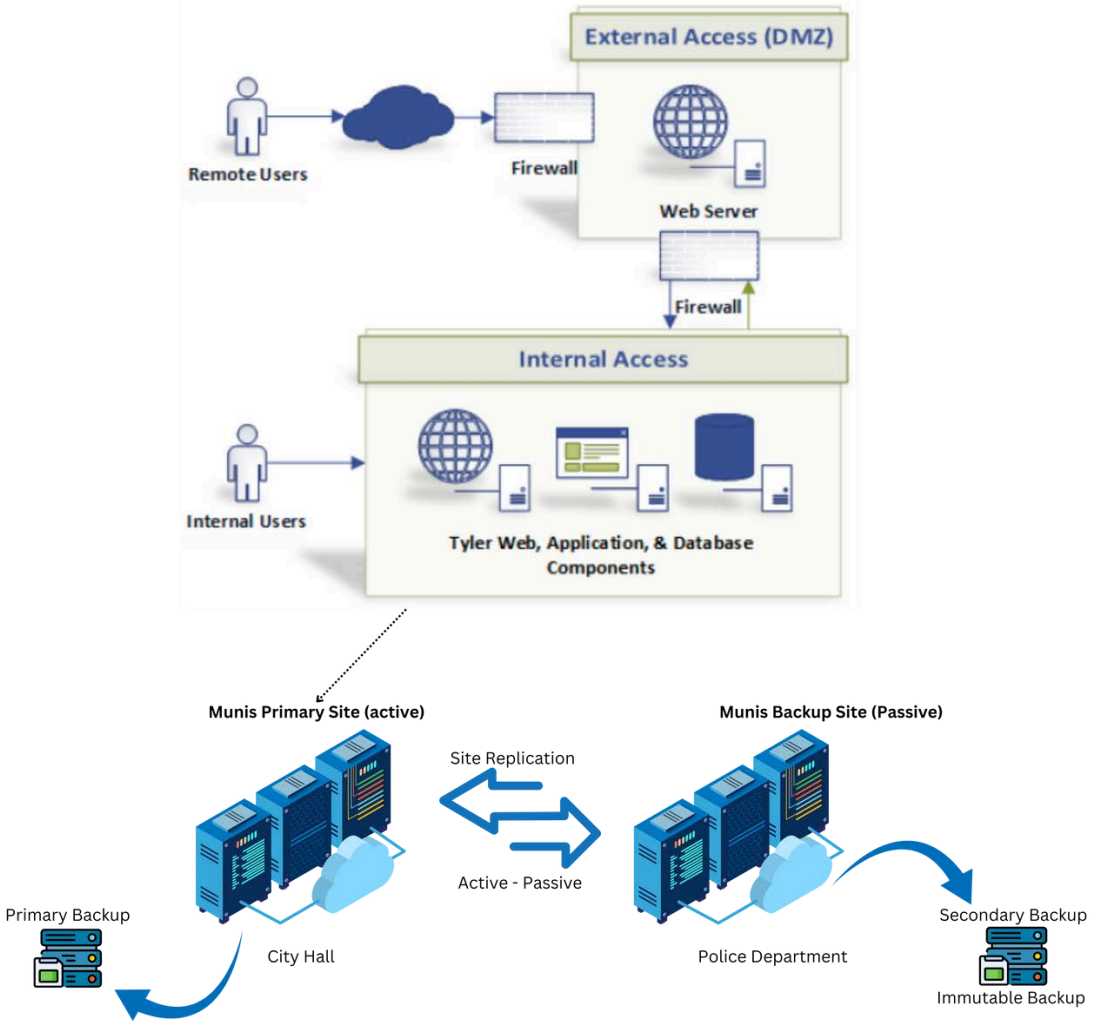
As a licensed C7 contractor specializing in Low Voltage Systems, we excel in telecomm and cable runs, wire mapping, micro testing, and certifications. Our C10 general contracting services extend to electrical installations for intelligent city solutions, seamlessly integrating advanced technology.

. 3.7 project experience with other public municipalities

Project#1

Client Name: City of Huntington Park

Project Name: Tyler Enterprise ERP (formerly Munis) Network and Servers implementation Project Description : We were contracted to develop the entire data and network infrastructure for the Tyler Enterprise ERP (formerly Munis) for the City of Huntington Park. The infrastructure is fully prepared for migration, and we are currently in the process of transitioning the finance module from NaviLine, developed by Central Square, to Tyler Enterprise ERP. Below is the network design we implemented within the City's network, including a Site Replication (Active-Passive) configuration and an immutable backup solution to safeguard the data against cyber-attacks



Cost: $475,000
Proposal percentage of responsibilities: 100%
Project Dates: August 2022 – Jan 2023
Budget\Schedule : The project was completed on budget and on schedule
Client Project Manager's Contact Information:
Nita Mckay , Former Finance Director Nita Left the City in 2023 right after the implementation was completed. Jeff Jones is taking over , and just started the initial meetings for the financial Module migration (Estimation completion is 12 months)

Project#2
Client Name: Bell Gardens Police Department
Project Name: Zero Downtime Resilience (Fault Tolerance
Project Description : LAN WAN Enterprises developed a disaster recovery solution for the Bell Gardens Police Department, ensuring uninterrupted operation of essential law enforcement applications Computer-Aided Dispatch (CAD) and Records Management System (RMS) software on 2 identical servers. The solution focused on achieving fault tolerance with 99.999% uptime, designed to withstand and mitigate both hardware and software failures, preventing critical system disruptions
Cost: $250,000
Responsibilities: 100%
Project Dates: July 2021 – sep 2021
Budget\Schedule : The project was completed on budget and on schedule
Client Project Manager's Contact Information
Chief Paul Camacho
pcamacho@bgpd.org
(562) 806-7600

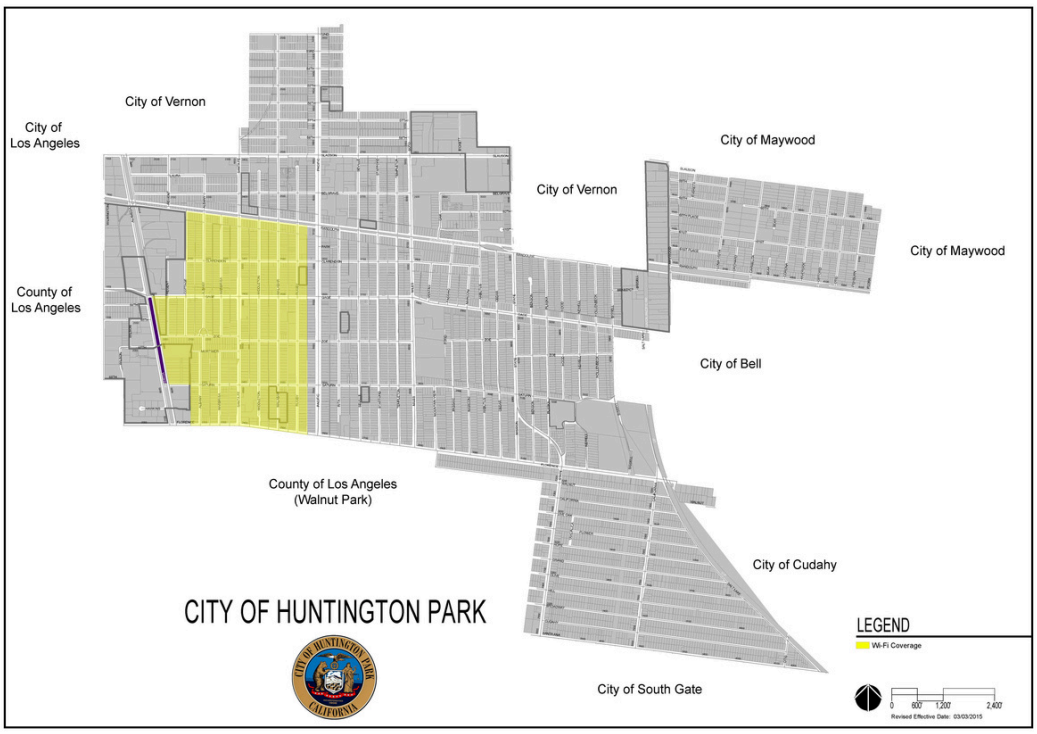
Project#3
Client Name: City of Adelanto
Project Name: Network Overhaul (City hall) and new Disaster Recovery Site in public works
Project Description : The City of Adelanto partnered with LAN WAN Enterprises to enhance disaster recovery by establishing a secure offsite data center, focused on data integrity and swift recovery. Challenges included ensuring data protection, minimizing downtime, and securing backups against cyber threats. LAN WAN Enterprises implemented a dedicated offsite facility with an active-passive configuration, Linux-based immutable backups, multi-layer security, and a high-speed point-to-point wireless connection to ensure rapid and reliable disaster recovery.
Cost: $350,000
Responsibilities: 100%
Project Dates:Jan 2023 – June 2023
Budget\Schedule: The project was completed on budget and on schedule
Client Project Manager's Contact Information
Jessie Flores City Manager
Phone. +1 760-246-2300 Ext 11184
Email: jflores@adelantoca.gov

Project#4
Client Name: Adelanto Public Utility Authority (APUA)
Project Name: Enhancing City Surveillance: Comprehensive Camera and LPR Installation for Illegal Dumping Areas
Project Description : LAN WAN Enterprise successfully enhanced the security of Adelanto's water facilities by installing Motorola Avigilon Facial Recognition cameras with AI analytics, alongside License Plate Readers (LPR) on 28-foot concrete poles. We connected all water and sewer sites to City Hall using high-speed Point-to-Point radios, ensuring centralized monitoring and real-time surveillance. This project significantly bolsters the security infrastructure, safeguarding critical resources and ensuring continuous, reliable operations across the district''s water facilities.
Cost: $1.2M
Responsibilities: 100% Project Dates: July 2024 – Completion Nov 2024
Budget\Schedule: The project was completed on budget and on schedule
Client Project Manager's Contact Information
Jessie Flores City Manager
Phone. +1 760-246-2300 Ext 11184
Email jflores@adelantoca.gov

Project#5

Client Name: City of Huntington Park Project Name: Partial Citywide WiFi

Project Description : implementing a partial City-Wide Wi-Fi network across various community locations, aimed at closing the digital divide and providing Wi-Fi for over 12,000 residents in the lowest income community in the city. This initiative seeks to ensure universal internet access, foster digital inclusion, and promote economic and community development. The network empowers underserved communities, enhance educational opportunities, and promote civic engagement. This project was designed, implemented and is being supported by LAN WAN Enterprise Team



percentage of responsibilities: 100% of the design and implementation of Point-to-Point Radios and WiFi Access points The City engaged a third-party electrical contractor to supply power for approximately 300 poles.

Cost: $ 2.5M (Using ARPA Funding)
Project Dates: July 2023 – May 2024
Budget\Schedule: The project was completed on budget and on schedule Client Project Manager's
Contact Information
Rick Reyes City Manager
rreyes@hpca.gov
(323) 582-6161

Project#6
Client Name: Costa Mesa Sanitary District CMSD

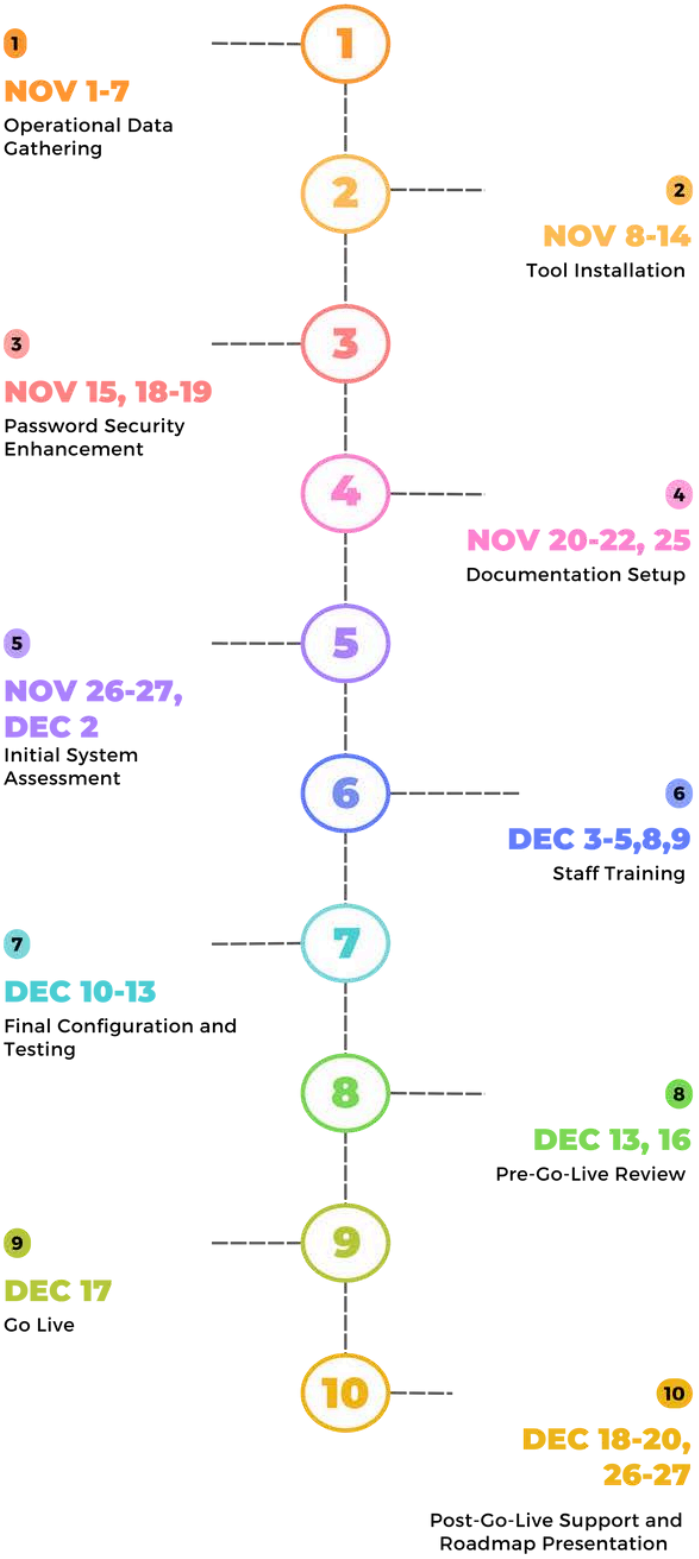
Project Name: Network Overhaul (City hall) and new Disaster Recovery Site in public works
: LAN WAN Enterprises implemented a comprehensive disaster recovery solution for CMSD, linking their main headquarters to the yard house via Dark Fiber and deploying VMware vSphere replication. This configuration guarantees high-speed, secure connectivity and dependable disaster recovery, ensuring uninterrupted operations even in the event of a total HQ Data Center failure. This case study showcases LAN WAN Enterprises' expertise in delivering customized, resilient IT solutions that cater to the specific needs of our clients. As part of this project, LAN WAN Enterprise was responsible for implementing an 8-hour backup battery solution and establishing a fully operational Emergency Operations Center, ensuring continuous access to 911 services during a complete 8-hour power outage.
Cost: $150,000
Responsibilities: 100%
Budget\Schedule: The project was completed on budget and on schedule
Client Project Manager's Contact Information
Gina Terraneo
Management Analyst
949.645.8400
gterraneo@cmsdca.gov

Project#7
Client Name: My Place Health
Project Name: Comprehensive Network Infrastructure Design and Deployment for MyPlace: Ensuring Seamless Connectivity and Compliance
Project Description : LAN WAN Enterprises provided comprehensive network support and infrastructure design for My Place, including the purchase, configuration, and installation of switches, access points, cellular gateways, and cabling systems. The project involved connecting wiring closets, deploying a predictive Wi-Fi map, and integrating security where needed. LAN WAN also managed all permits, ISP contracts, and ongoing network management, ensuring the network was fully operational and compliant with industry standards. The project was completed on time, within scope, and within budget, with LAN WAN overseeing all aspects, including cable installation and certification
Cost: $160,000
Responsibilities: 100%
Budget\Schedule: Completion Date is Nov 2024
Client Project Manager's Contact Information
Anthony Ferlan
Senior Director myPlace Health
(617) 913-2925
aferlan@myplacehealth.com

4.0 – Service Plan

We have a detailed transition plan for all of our new onboarding clients. Based on the walkthrough, sidewalk tour, and the layout of the network, below is a comprehensive timeline for transition. Most of our transitions are completed within a month or less in cooperation with the existing IT service providers to ensure minimal disruption and a smooth transition.

4.1 Service Plan for Transition to Full Operation by Dec 31st



We have a well-structured transition plan that serves as a flexible blueprint, contingent on approval from the District Board and General Manager. We anticipate completing the process within a month, though it may take less time depending on the level of collaboration from the current managed service provider.

1. **Operational Data Gathering (Nov 1-7)**: LAN WAN Enterprise will start by collecting all necessary operational data, including passwords, policies, user data, licensing, domain information, and any existing documentation. This foundational data will guide every step in the transition process.
2. **Tool Installation (Nov 8-14):** We will install our advanced monitoring and management tools. These tools will be fully integrated into the District's IT infrastructure, providing a comprehensive view of the network and ensuring secure access.
3. **Password Security Enhancement (Nov 15, 18-19):** LAN WAN Enterprise will change all publicly accessible account passwords to ensure no unauthorized individuals have access to the City's network post-transition. These new passwords will be securely stored and managed using a password vault, ensuring only authorized personnel have access.
4. **Documentation Setup (Nov 20-22, 25)**: All collected information will be ingested into our premier documentation tool. This ensures that every aspect of the district's IT environment is accurately documented and easily accessible for ongoing support and future reference.
5. **Initial System Assessment (Nov 26-27, Dec 2):** We will conduct a detailed assessment of the current IT environment using our installed tools. This assessment will identify any immediate risks, gaps, or areas needing improvement, guiding the final preparations for the transition.
6. **Staff Training (Dec 3-5, 9):** LAN WAN Enterprise will train the help desk team and other relevant staff on the City's specific IT environment and the new tools in place. Additionally, we will provide an overview to the City's team, including a contact matrix to clarify whom to contact for various situations.
7. **Final Configuration and Testing (Dec 10-12)**: We will fine-tune configurations based on the assessment results and conduct thorough testing of all systems to ensure everything functions optimally. This phase includes simulated scenarios to test the responsiveness and reliability of the newly integrated systems.
8. **Pre-Go-Live Review (Dec 13, 16):** We will conduct a final review with key stakeholders from both LAN WAN Enterprise and the district to ensure alignment. Any last-minute adjustments will be made to ensure everything is ready for the official go-live.
9. **Go Live (Dec 17):** LAN WAN Enterprise will officially take over IT operations, including monitoring and supporting the Server and Network infrastructure. We will begin managing user support calls and IT issues through our Connectwise PSA ticketing system.
10. **Post-Go-Live Support and Roadmap Presentation (Dec 18-20, 23-31):** After the go-live, we will provide enhanced support as users adjust to the new system, addressing any issues promptly. By Dec 31st, LAN WAN Enterprise will present a detailed assessment , ensuring continued IT development and support aligned with the district's long-term goals. This plan ensures a smooth and secure transition to full operation by Dec 31st, with LAN WAN Enterprise providing comprehensive IT support and maintaining the integrity of the district's network

5.0 Staffing Plan

LAN WAN Enterprise is committed to providing the Midway City Sanitary District with the highest level of service by assigning a qualified and experienced on-site support technician. We understand the importance of selecting the right personnel for this role. To ensure we allocate the best possible resource for Midway City Sanitary District, we will assign a technician for the interview process once the City has shortlisted our company. This approach allows us to match the specific needs of the City with the most suitable expert from our team. Rest assured, the assigned technician will meet all the necessary qualifications and have the relevant experience to effectively support your operations.

6.0 Proposed Innovations

At LAN WAN Enterprise, our approach to service delivery is not just about managing the technical aspects of your IT infrastructure but also about taking a holistic view of your entire account. We proactively assess how we can make the Midway City Sanitary District technologically future-proof and secure against evolving cyber threats. Our strategy involves not only maintaining the day-to-day operations but also strategically planning for the future, ensuring that the District's IT infrastructure is resilient, scalable, and robust against any potential challenges. By focusing on innovation, cybersecurity, and operational efficiency, we aim to position Midway City Sanitary District at the forefront of technological advancement, providing a foundation that supports long-term

- **Hybrid Service Delivery Model:** Implement a hybrid service delivery model that combines on-site (unlimited \ As needed) and remote support. Given Midway City Sanitary District's network and the District's size, this model ensures a balance between immediate on-site assistance and the efficiency of remote troubleshooting. This approach can reduce costs while maintaining high service levels, as additional resources can be deployed quickly from our Irvine headquarters, located just 12 miles away.

- **Proactive Monitoring and Management**: is our MSP's solution for maintaining and securing your IT environment. With 24/7 real-time monitoring of servers, workstations, and networks, we detect and resolve issues before they cause disruptions. Our automated maintenance and security updates ensure peak performance and minimize downtime, keeping your systems secure and optimized so you can focus on your business.

- **Enhanced Public Safety Technology:** Propose the integration of advanced public safety technologies, such as smart surveillance systems equipped with real-time analytics. These systems can include facial recognition, license plate recognition, and automated incident alerts.

- **Cost-Efficiency Initiatives**: Implement wireless radio technology between the District's sites to significantly reduce the cost of internet circuits currently paid by the district. By establishing point-to-point wireless connections, we can minimize the need for expensive leased lines or multiple internet circuits, leading to substantial savings on recurring costs. If we have a clear Line of Sight (LOS) between the locations, these wireless radios can achieve high-speed connections, improving site-to-site communication speeds by 10 to 20 times in some cases. This enhancement not only reduces costs but also boosts the overall efficiency of data transfer and network performance, providing the district with a more robust and responsive IT infrastructure.

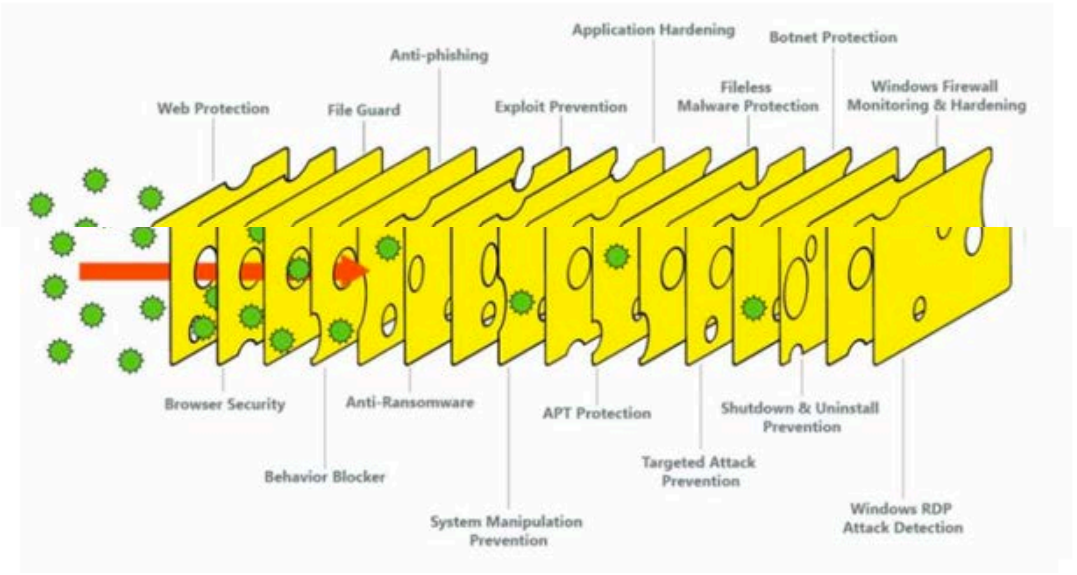
- **User Training and Empowerment:** At LAN WAN Enterprise, we believe that **empowering City employees through comprehensive training** is key to maintaining an efficient and secure technological environment. At the discretion of the City, we will create a tailored training platform designed to address the specific needs of all staff. This platform will include training on essential applications such as Microsoft Office 365 (Word, Excel, PowerPoint), cybersecurity awareness user training , phone system operations, and other critical tools. The training will be structured to allow users to receive personalized, one-on-one instruction, which will enhance their productivity and efficiency in their daily tasks. By equipping City employees with the necessary skills to handle everyday challenges and recognize cybersecurity threats, we aim to reduce the reliance on technical support while increasing overall operational efficiency. Our training programs will be supported by cutting-edge resources like Acadle and KnowBe4, ensuring that users are well-prepared to adopt new technologies and maintain a high level of cybersecurity awareness. These initiatives highlight LAN WAN Enterprise's commitment to delivering innovative, cost-effective solutions that not only meet the Midway City Sanitary District's current needs but also lay the groundwork for a secure and technologically advanced future

- **Advanced Parts Tracking and Asset Management**: As a committed Managed Service Provider (MSP), LAN WAN Enterprise places a strong emphasis on tracking and managing parts to ensure the highest level of service for our clients. We propose implementing a robust parts tracking system, supported by asset management platforms like Snipe-IT or similar solutions. This system will meticulously record and manage data for each part and supply used during service operations, including part numbers, descriptions, associated service request numbers, and the IT devices serviced. This detailed tracking not only ensures that all components are accounted for but also provides the district with comprehensive insights into maintenance trends. By aggregating this information into monthly reports, we can help the City identify recurring issues that may require further attention, aiding in forecasting and budget management. This commitment to transparency and accountability ensures that the Midway City Sanitary District has the necessary data to manage its IT assets effectively and maintain a reliable and efficient technological infrastructure. These initiatives underscore LAN WAN Enterprise's dedication to delivering innovative, cost-effective solutions that not only address the Midway City Sanitary District's immediate needs but also pave the way for a secure, technologically advanced future.

- **Fortifying Midway City Sanitary District's IT Infrastructure:** A Proactive Approach Lan Wan Enterprise conducts comprehensive IT risk assessments, leveraging the expertise of our Certified Ethical Hackers to identify and address security vulnerabilities within the Midway City Sanitary District's network and application infrastructure. Our approach encompasses thorough analysis, gap assessments, and proactive solutions to ensure a robust and resilient IT environment. We excel in incident management through real-time monitoring, rapid response times, and in-depth forensic investigations to effectively resolve security breaches.

6.1 Swiss Cheese Model

Our commitment to cybersecurity is evident in our regular updates to intrusion prevention and firewall systems, as well as our active engagement with the broader security community to stay at the forefront of emerging threats. Additionally, we offer comprehensive cyber insurance to provide financial protection against unexpected cyberattacks, aligning with our multilayered, proactive security strategy—known as the "**Swiss Cheese Model.**" This approach ensures that the Midway City Sanitary District is not only compliant with DOJ regulations but also benefits from a strong and resilient defense against cybersecurity threats.



These enhancements demonstrate LAN WAN Enterprise's capability to deliver innovative, cost effective solutions tailored to the Midway City Sanitary District's unique needs, positioning us as a forward thinking and reliable partner in IT services.

7.0 Proposal

At LAN WAN Enterprise, we offer transparent, straightforward pricing to eliminate the complexities of IT billing. Our all-inclusive model ensures predictability and consistency, **we don't charge per device or per user.** This means as **your district grows, your costs remain the same, with no unexpected fees**. We prioritize clarity and peace of mind, so you can focus on what matters most without worrying about financial surprises.

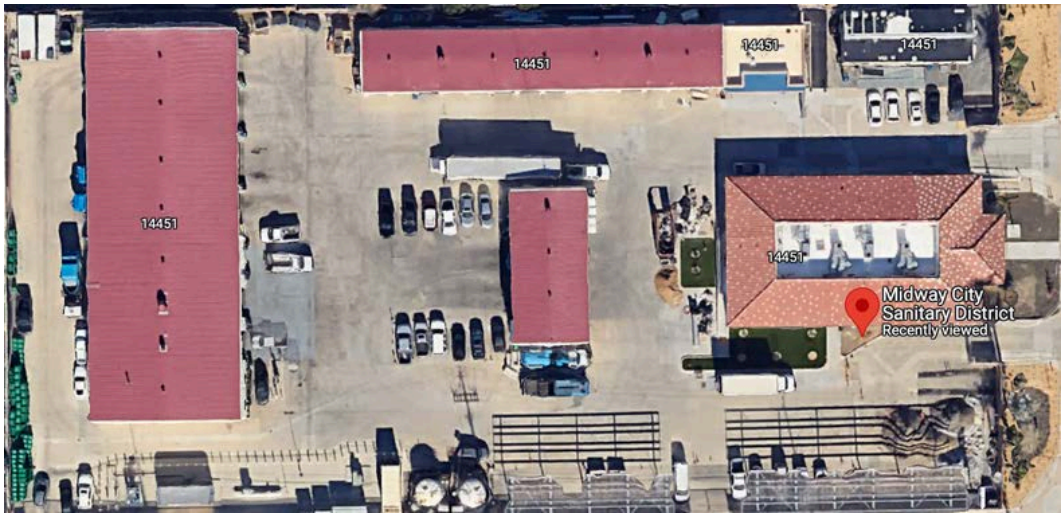
Helpdesk Support (Unlimited Remote and Onsite support) (During District Business Hours)	Monthly Cost

• **Helpdesk support:**
  ◦ **Front-End User Support:** Addressing user-related technical issues, troubleshooting software problems, and providing guidance on IT tools.
  ◦ **Application Support:** Managing and maintaining software applications, resolving compatibility issues, and providing training or assistance as needed.
  ◦ **Network Management:** Monitoring network health, managing configurations, and resolving connectivity issues.
  ◦ **Backup Management:** Overseeing backup solutions, ensuring data integrity, and scheduling regular tests for recovery.
  ◦ **Backend Network Support:** Maintaining server health, managing infrastructure components, and troubleshooting advanced network issues.
• **VoIP Phone System Support:**
  ◦ Provide support for the District's VoIP phone suite RingCentral.
  ◦ Manage and troubleshoot VoIP configurations, user extensions, call routing, and system integration.
  ◦ Act as the point of contact for any VoIP-related issues, ensuring quick resolution and minimizing downtime.
	Included

24/7 Network Management (Unlimited Remote and Onsite support)	Monthly Cost
Network Management: • **Backbone Network Support:** ◦ Maintain the core infrastructure to ensure consistent performance and uptime. ◦ Support routing, switching, and core networking devices to optimize network traffic flow. ◦ Conduct regular performance evaluations to identify potential bottlenecks and enhance network efficiency. • **Network Security:** ◦ Support firewalls, VPN configurations, ISP, Firewall, Switches, UPS, and access control policies to protect network integrity. ◦ Regularly update and maintain security protocols to guard against threats and vulnerabilities. ◦ Perform ongoing network assessments to monitor security and ensure data integrity. • **WAN/LAN Management:** ◦ Support Wide Area Network (WAN) and Local Area Network (LAN) connections for seamless communication between remote and on-site locations. ◦ Maintain wireless access points, wireless bridges, radios, and connectivity solutions for reliable, high-speed access. ◦ Configure and troubleshoot VLANs and subnets to optimize network segmentation and performance.	**Included**

24/7 Network Management (Unlimited Remote and Onsite support)	Monthly Cost

• **Proactive Monitoring and Alerts:**
  ◦ Maintain 24/7 monitoring for real-time tracking of network health and performance.
  ◦ Set up automated alerts to quickly address potential issues before they impact operations.
  ◦ Analyze logs and network metrics to ensure smooth operations and rapid response to anomalies.
• **Backup Management and Integrity:**
  ◦ Manage and oversee all backup solutions to ensure data is securely stored and readily accessible.
  ◦ Monitor backup results daily to confirm successful completion and address any failures promptly.
  ◦ Resolve backup-related issues to maintain a continuous and reliable backup schedule.
  ◦ Regularly verify backup integrity through testing and validation to ensure data accuracy and recoverability.
• **Disaster Recovery and Redundancy:**
  ◦ Establish strong failover mechanisms (pending District approval) to maintain service continuity during unforeseen disruptions.
	Included

Supported Locations and Coverage Areas	Monthly Cost
• **Supported Locations and Coverage Areas :** ◦ Includes the main district site and the yard located at 14451 Cedarwood St, Westminster, CA 92683. • **Unlimited users and devices for any future growth** 	**Included**
Total Monthly Cost	**$4,000**

Monthly \ yearly license transition (optional)	
Our approach will include creating an annual budget plan to ensure **proactive** financial management. This strategy will set clear expectations for the District's yearly IT expenditures, providing a transparent view of anticipated costs with **no unexpected surprises**. By aligning the IT budget with the District's fiscal planning cycle, we'll help the City prepare well in advance for the upcoming fiscal year, supporting effective financial stewardship.	**Included**

Monthly \ yearly license transition (optional)	
LAN WAN Enterprise will be transferring our licenses to be billed under Lan Wan Enterprise at the same price **or less** as reported in the Midway Sanitary District transaction detail sent on September 24, 2024. Any additional or new licenses will also be managed and billed through LAN WAN Enterprise and will be incorporated into our license management system moving forward. As a recognized SMB500 partner for Ingram Micro, one of the nation's largest technology distributors, LAN WAN Enterprise will also be able to provide the District with significant savings on hardware, licenses, and subscriptions.	**Service Included**

Onboarding Assessment and Evaluation	One Time Cost

Initial IT Assessment Service Offering
• **Comprehensive System Review:**
  ◦ Evaluate the current state of servers, storage, network equipment, and overall IT infrastructure.
  ◦ Identify any aging hardware, capacity constraints, or performance bottlenecks.
• **Cybersecurity Posture Assessment:**
  ◦ Assess firewall configurations, endpoint security, and threat detection measures.
  ◦ Review existing cybersecurity policies and ensure alignment with best practices.
• **Software and Licensing Review:**
  ◦ Check software versions, licensing compliance, and update requirements.
  ◦ Document all software applications in use, highlighting potential risks or deprecated software.
• **Network Health Check:**
  ◦ Examine WAN, LAN, and wireless networks to ensure seamless connectivity.
  ◦ Analyze network traffic patterns to identify inefficiencies or security vulnerabilities.
• **Backup and Disaster Recovery Evaluation:**
  ◦ Review current backup configurations, schedules, and retention policies.
  ◦ Verify the integrity and effectiveness of backup and disaster recovery processes.
• **Inventory Documentation:**
  ◦ Create a detailed inventory of all hardware, software, and network assets.
  ◦ Maintain a record of configurations and licensing status for easy reference.
• **Recommendations Report:**
  ◦ Provide a clear report with actionable recommendations to enhance performance, security, and scalability.
  ◦ Prioritize recommendations based on criticality, cost-effectiveness, and potential impact.
	$2,500

Additional Charges	Cost
1. Hardware Procurement & Configuration • Purchase and configure high-quality systems from trusted vendors like HP, Dell, or Lenovo, based on the client's specific use case and requirements. 2. Operating System Installation & Optimization • Installation of the latest OS version with full driver setup, performance tuning, and system stability testing. 3. Data Migration & Backup • Secure transfer of data from the old system, with full backups to ensure no data loss during the transition. 4. Software Installation & Licensing • Installation and activation of required software, including office applications, security tools, and other client-specific programs. 5. Installation at User Desk • Complete setup at the user's desk, including connecting any existing or new monitors and peripherals for a seamless experience.	**$500 flat rate**
Special Projects	
Unique initiatives or tasks that extend beyond the primary scope of work, requiring specialized expertise or additional resources. These projects may involve advanced technical implementations, custom solutions, or one-time engagements that aren't covered under the standard service agreement. **Examples :** • Major Network Infrastructure Upgrades • Data Center Migration • Enterprise Software Deployment • Comprehensive Security Overhaul • Disaster Recovery and Business Continuity Implementation • Wireless Network Expansion	**Blended Rate $150\hour**

8.0 Understanding of Requirements

LAN WAN Enterprise fully understands and complies with the requirements set forth by the Midway City Sanitary District for this proposal. We ensure that all proposals submitted to the district will be signed by an authorized representative of our company, signifying our agreement to all the conditions, instructions, descriptions, and specifications outlined in the RFP. We recognize the importance of adhering to these requirements and are committed to delivering a proposal that meets the City's expectations in every detail. Additionally, we acknowledge that any samples provided in support of our proposal will become the property of the City, and we are prepared to provide all necessary documentation and materials as part of our submission.

With extensive experience serving local government agencies across Southern California, LAN WAN Enterprise has developed a deep understanding of the unique needs and challenges faced by government agencies. Our proven track record includes successful collaborations with various city halls, police departments, and other public agencies, where we have delivered comprehensive IT solutions tailored to their specific requirements. Our expertise spans a wide range of services, from network management and cybersecurity to infrastructure upgrades and ongoing technical support. This experience positions us as a trusted partner capable of providing Midway City Sanitary District with the highest level of service and support.

9.0. Questions and Clarifications on the RFP

We have already submitted our questions regarding the RFP and have received all the necessary clarifications to ensure a clear and comprehensive proposal for the Midway City Sanitary District. This will enable us to address all requirements effectively and align our services with the City's expectations.

10.0 Professional Services Agreement

The Professional Services Agreement attached to the RFP aligns well with LAN WAN Enterprise's way of conducting business and is consistent with agreements we have successfully executed with other cities. We have reviewed the agreement thoroughly and have no comments or concerns at this time.

11.0 Insurance

Upon being awarded the agreement, LAN WAN Enterprise will fully comply with the insurance requirements outlined in Midway City Sanitary District's insurance requirement section. We will provide Certificates of Insurance evidencing the required coverage.

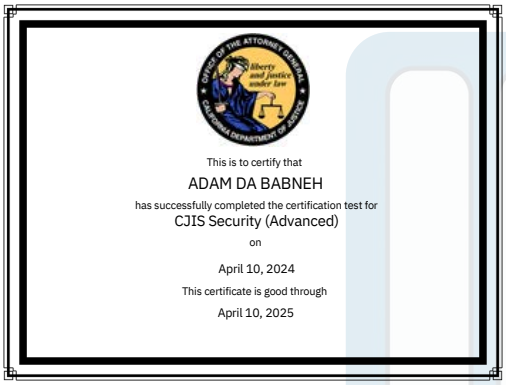
EXHIBIT A

Exhibit A – Service Level Agreement

Support Type	Description	Response Time	Resolution Time
Critical Incidents	High-priority incidents that significantly impact operations and require immediate attention.	Within 1-2 hours	Within 2-4 hours
Urgent Issues	Problems that could disrupt normal business operations but are not immediately critical.	Within 2-4 hours	Within 4-6 hours
Routine Issues	Non-urgent issues that require attention but do not significantly affect daily operations.	Within 8 hours	Within 1 day
Low-Impact Tasks	Tasks that have minimal impact on business operations, such as scheduled maintenance.	N/A	Within 3-5 days of the scheduled start date

EXHIBIT B

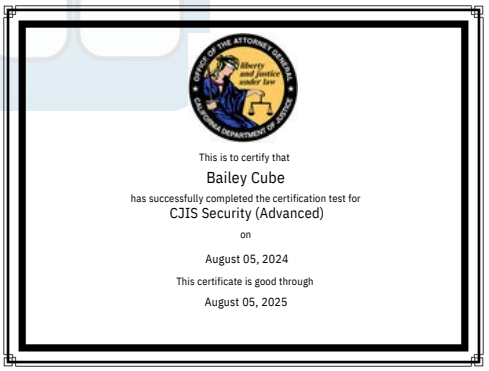
California Law Enforcement Telecommunications System (CLETS) Certificates



This is to certify that
ADAM DA BABNEH
has successfully completed the certification test for
CJIS Security (Advanced)
on
April 10, 2024
This certificate is good through
April 10, 2025

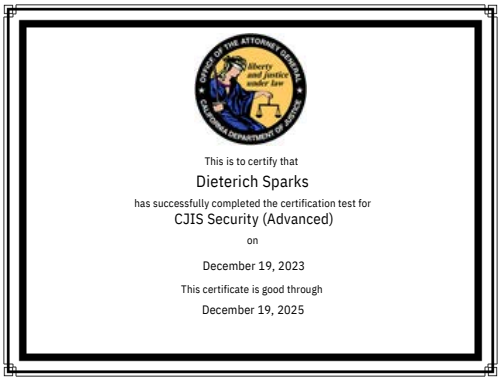
This is to certify that
Adam R odriguez
has successfully completed the certification test for
CJIS Security (Advanced)
on
December 26, 2023
This certificate is good through
December 26, 2025

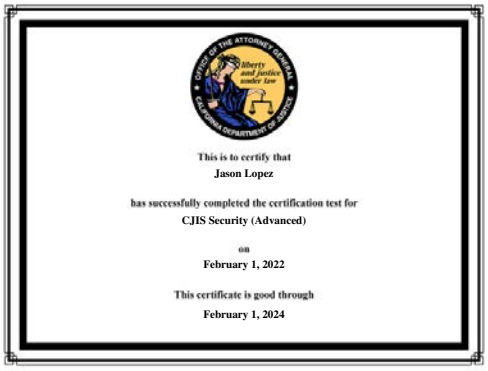
This is to certify that
Armen O hanian
has successfully completed the certification test for
CJIS Security (Advanced)
on
January 29, 2024
This certificate is good through
January 29, 2026



This is to certify that
Bailey Cube
has successfully completed the certification test for
CJIS Security (Advanced)
on
August 05, 2024
This certificate is good through
August 05, 2025

This is to certify that
Dave Miller
has successfully completed the certification test for
CJIS Security (Advanced)
on
October 19, 2021
This certificate is good through
October 19, 2023


This is to certify that
Dieterich Sparks
has successfully completed the certification test for
CJIS Security (Advanced)
on
December 19, 2023
This certificate is good through
December 19, 2025


This is to certify that
Jason Lopez
has successfully completed the certification test for
CJIS Security (Advanced)
on
February 1, 2022
This certificate is good through
February 1, 2024

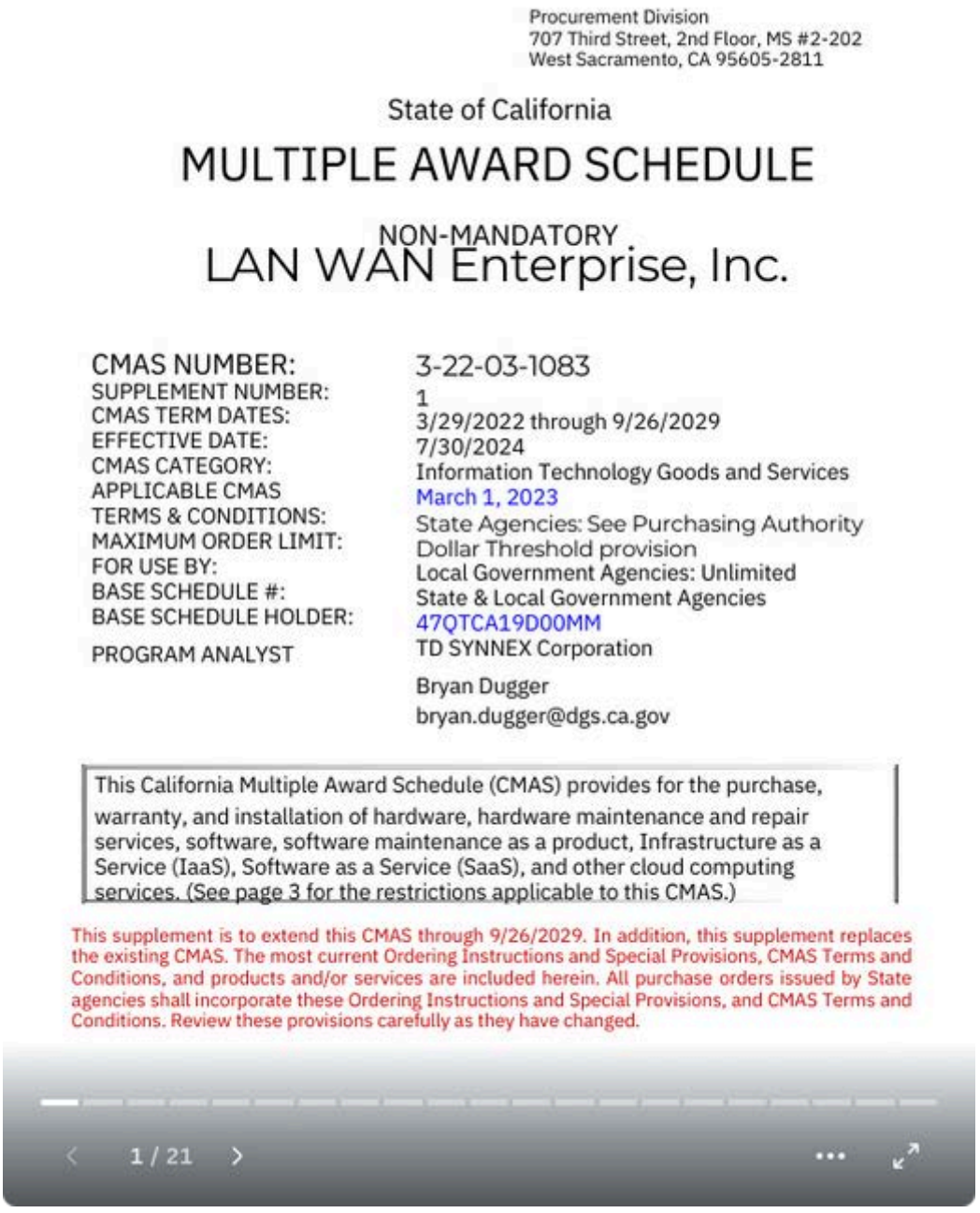
This is to certify that
Joseph Dawaher
has successfully completed the certification test for
CJIS Security (Advanced)
on
October 18, 2023
This certificate is good through
October 18, 2025

This is to certify that
Nezar Oweiss
has successfully completed the certification test for
CJIS Security (Advanced)
on
October 19, 2022
This certificate is good through
October 19, 2024

This is to certify that
Sal B illeh
has successfully completed the certification test for
CJIS Security (Advanced)
on
March 28, 2024
This certificate is good through
March 28, 2025

EXHIBIT Section C

CMAS Certificate



Procurement Division
707 Third Street, 2nd Floor, MS #2-202
West Sacramento, CA 95605-2811

State of California

MULTIPLE AWARD SCHEDULE

NON-MANDATORY

LAN WAN Enterprise, Inc.

CMAS NUMBER:	3-22-03-1083
SUPPLEMENT NUMBER:	1
CMAS TERM DATES:	3/29/2022 through 9/26/2029
EFFECTIVE DATE:	7/30/2024
CMAS CATEGORY:	Information Technology Goods and Services
APPLICABLE CMAS TERMS & CONDITIONS:	March 1, 2023
MAXIMUM ORDER LIMIT:	State Agencies: See Purchasing Authority Dollar Threshold provision
FOR USE BY:	Local Government Agencies: Unlimited
BASE SCHEDULE #:	State & Local Government Agencies
BASE SCHEDULE HOLDER:	47QTCA19D00MM
	TD SYNNEX Corporation
PROGRAM ANALYST	Bryan Dugger
	bryan.dugger@dgs.ca.gov

This California Multiple Award Schedule (CMAS) provides for the purchase, warranty, and installation of hardware, hardware maintenance and repair services, software, software maintenance as a product, Infrastructure as a Service (IaaS), Software as a Service (SaaS), and other cloud computing services. (See page 3 for the restrictions applicable to this CMAS.)

This supplement is to extend this CMAS through 9/26/2029. In addition, this supplement replaces the existing CMAS. The most current Ordering Instructions and Special Provisions, CMAS Terms and Conditions, and products and/or services are included herein. All purchase orders issued by State agencies shall incorporate these Ordering Instructions and Special Provisions, and CMAS Terms and Conditions. Review these provisions carefully as they have changed.

1 / 21

EXHIBIT Section E

DGS CALIFORNIA DEPARTMENT OF GENERAL SERVICES

Procurement Division
707 Third Street, 2nd Floor, MS #2-202
West Sacramento, CA 95605-2811

State of California

MULTIPLE AWARD SCHEDULE

NON-MANDATORY

LAN WAN Enterprise, Inc.

CMAS NUMBER:	3-23-05-1052
CMAS TERM DATES:	5/23/2023 through 8/22/2024
EFFECTIVE DATE:	5/23/2023
CMAS CATEGORY:	Information Technology Goods and Services
APPLICABLE CMAS TERMS & CONDITIONS:	March 1, 2023
MAXIMUM ORDER LIMIT:	State Agencies: See Purchasing Authority Dollar Threshold provision
FOR USE BY:	Local Government Agencies: Unlimited
BASE SCHEDULE #:	State & Local Government Agencies
BASE SCHEDULE HOLDER:	47QTCA19D00JN
PROGRAM ANALYST	Computech International, Inc.
	Bryan Dugger
	bryan.dugger@dgs.ca.gov

This California Multiple Award Schedule (CMAS) provides for the purchase, warranty, and installation of hardware, hardware maintenance and repair services, software, software maintenance as a product, and cloud computing services. (See page 3 for the restrictions applicable to this CMAS.)

NOTICE: Products and/or services on this CMAS may be available on a Mandatory State Contract. If this is the case, the use of this CMAS is restricted unless the State agency has an approved exemption as explained in the State Contract User Instructions. Information regarding State Contracts can be obtained at the: State Contracts Index Listing. This requirement is not applicable to local government agencies.

Any reference to a specific manufacturer's or publisher's warranty or terms and conditions as shown in the base schedule are not applicable to this CMAS.

1 / 21

EXHIBIT Section E

DGS CALIFORNIA DEPARTMENT OF GENERAL SERVICES

Procurement Division
707 Third Street, 2nd Floor, MS #2-202
West Sacramento, CA 95605-2811

State of California

MULTIPLE AWARD SCHEDULE

NON-MANDATORY

LAN WAN Enterprise, Inc.

CMAS NUMBER:	3-24-01-1002
CMAS TERM DATES:	1/03/2024 through 5/20/2028
EFFECTIVE DATE:	1/03/2024
CMAS CATEGORY:	Information Technology Goods and Services
APPLICABLE CMAS TERMS & CONDITIONS:	March 1, 2023
MAXIMUM ORDER LIMIT:	State Agencies: See Purchasing Authority Dollar Threshold provision
FOR USE BY:	Local Government Agencies: Unlimited
BASE SCHEDULE #:	State & Local Government Agencies
BASE SCHEDULE HOLDER:	47QTCA18D00C3
PROGRAM ANALYST	Tera Consulting Inc.
	Bryan Dugger
	bryan.dugger@dgs.ca.gov

This California Multiple Award Schedule (CMAS) provides for the purchase, warranty, and installation of hardware, hardware maintenance and repair services, software, professional audio/video products, software maintenance as a product, Infrastructure as a Service (IaaS), Platform as a Service (PaaS), Software as a Service (SaaS), and other cloud computing services. (See page 4 for the restrictions applicable to this CMAS.)

NOTICE: Products and/or services on this CMAS may be available on a Mandatory State Contract. If this is the case, the use of this CMAS is restricted unless the State agency has an approved exemption as explained in the State Contract User Instructions. Information regarding State Contracts can be obtained at the: State Contracts Index Listing. This requirement is not applicable to local government agencies.

Any reference to a specific manufacturer's or publisher's warranty or terms and conditions as shown in the base schedule are not applicable to this CMAS.

1 / 21

EXHIBIT Section E

EXHIBIT Section E

Procurement Division
707 Third Street, 2nd Floor, MS #2-202
West Sacramento, CA 95605-2811

State of California

MULTIPLE AWARD SCHEDULE

NON-MANDATORY

LAN WAN Enterprise, Inc.

CMAS NUMBER:	3-24-02-1012
CMAS TERM DATES:	2/06/2024 through 8/21/2028
EFFECTIVE DATE:	2/06/2024
CMAS CATEGORY:	Information Technology Goods and Services
APPLICABLE CMAS TERMS & CONDITIONS:	March 1, 2023
MAXIMUM ORDER LIMIT:	State Agencies: See Purchasing Authority Dollar Threshold provision
FOR USE BY:	Local Government Agencies: Unlimited
BASE SCHEDULE #:	State & Local Government Agencies
BASE SCHEDULE HOLDER:	47QSWA18D008F
PROGRAM ANALYST	Carahsoft Technology Corp
	Bryan Dugger
	bryan.dugger@dgs.ca.gov

This California Multiple Award Schedule (CMAS) provides for the purchase and warranty of hardware, hardware maintenance and repair services, software, software maintenance as a product, electronic commerce and subscription services, and cloud computing services. (See page 3 for the specific brand and restrictions applicable to this CMAS.)

NOTICE: Products and/or services on this CMAS may be available on a Mandatory State Contract. If this is the case, the use of this CMAS is restricted unless the State agency has an approved exemption as explained in the State Contract User Instructions. Information regarding State Contracts can be obtained at the: State Contracts Index Listing. This requirement is not applicable to local government agencies.

Any reference to a specific manufacturer's or publisher's warranty or terms and conditions as shown in the base schedule are not applicable to this CMAS.

1 / 21

EXHIBIT D
C7 C10 CONTRACTOR LICENSES

- Only construction related civil judgments reported to CSLB are disclosed (B&P 7071.17).
- Arbitrations are not listed unless the contractor fails to comply with the terms.
- Due to workload, there may be relevant information that has not yet been entered into the board's license database.

Business Information

LAN WAN ENTERPRISE INC
17500 RED HILL STE 120
IRVINE, CA 92614
Business Phone Number:(949) 955-2451

Entity Corporation
Issue Date 03/15/2019
Expire Date **03/31/2025**

License Status

This license is current and active.

All information below should be reviewed.

Classifications

- C-7 - LOW VOLTAGE SYSTEMS
- C10 - ELECTRICAL

Bonding Information

Contractor's Bond

This license filed a Contractor's Bond with ASCOT INSURANCE COMPANY.

Bond Number: 2210003478

Bond Amount: $25,000

Effective Date: 02/26/2024

Contractor's Bond History

Bond of Qualifying Individual

- This license filed Bond of Qualifying Individual number **100838752** for ELIAS HABIB TANNOUS in the amount of **$25,000** with AMERICAN CONTRACTORS INDEMNITY COMPANY.
  Effective Date: 02/26/2024
- The qualifying individual ZOHAIR MANOLI OWEIS certified that he/she owns 10 percent or more of the voting stock/membership interest of this company; therefore, the Bond of Qualifying Individual is not required.
  Effective Date: 03/15/2019

Workers' Compensation

This license has workers compensation insurance with the TRAVELERS PROPERTY CASUALTY COMPANY OF AMERICA

Policy Number:4H533380
Effective Date: 08/19/2022
Expire Date: 08/19/2024
Workers' Compensation History

Other

- Guides and Publications
- CSLB Laws and Regulations
- List of All CSLB Fees
- License Classifications
- Contractor Newsletter
- Application Status
- Application Status (Secured)
- Application Status by Personnel Name
- Application Status by Business Name
- CSLB Email Login

Online Services

EXHIBIT E
Statement of Information

EXHIBIT F

References
Jessie Flores City Manager Phone. +1 760-246-2300 Ext 11184 Email: jflores@adelantoca.gov
Kevin Johnston Information Technology Manager kjohnston@yucaipa.gov City of Yucaipa (909) 797-2489 Ext. 271
Will Kaholokula Finance Director City of San Gabriel 425 South Mission Drive San Gabriel, California 91776 Phone: (626) 457-4610 wkaholokula@sgch.org
Michael B. O'Kelly City Manager - Bell Gardens mokelly@bellgardens.org (562) 806-7702
Chief Paul Camacho Bell Gardens Police Chief pcamacho@bgpd.org (562) 806-7600